



Connecting to Health: Public – Private Sector Health Information Exchange Efforts

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Congratulations - You Are In Good Company!



- About half the states are launching public-private collaboratives focusing on improving health and healthcare through health information technology
- eHI's Connecting Communities Coalition includes about 260 state, regional and community-based collaboratives focused on health information exchange

Signs of Momentum for HIT and Health Info Exchange



- Key Themes

- National standards for interoperability
- Alignment of value based purchasing with HIT infrastructure required to get there
- Government as catalyst
- Public-private sector collaboration
- Personal health records
- Privacy and security

eHI Survey of Over 100 State, Regional and Community-Based Initiatives



- 109 respondents from 45 states and the District of Columbia
- Covered aspects related to goals, functionality, organization and governance models, information sharing policies, technical aspects, funding and sustainability

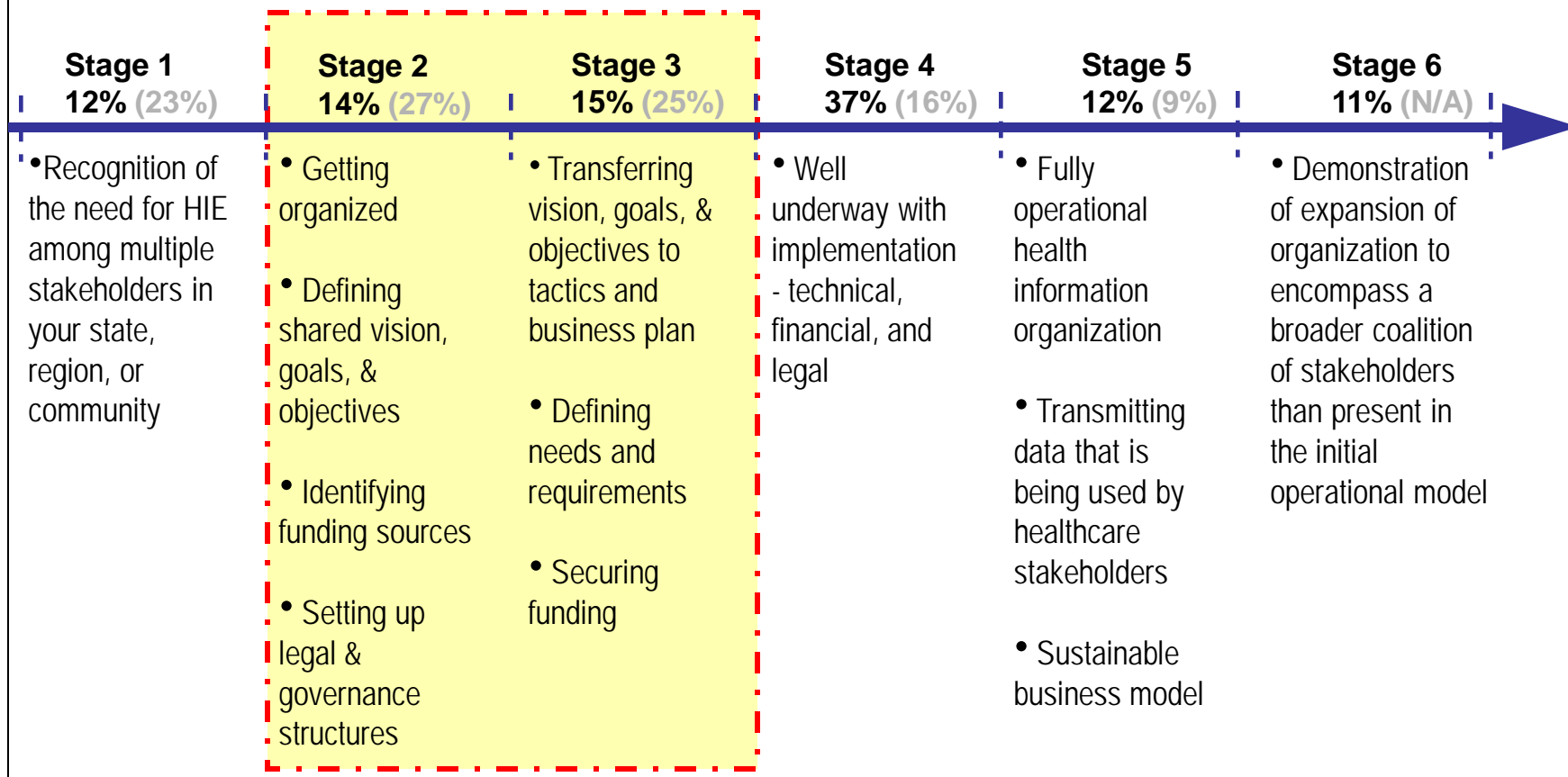
Key Findings from Survey

- Health information exchange activity is on the rise....there are more efforts, and those that are out there are maturing
- Of the 109 health information exchange efforts in the survey:
 - 40 are in the implementation phase and
 - 25 fully operational
- Nine were fully operational in 2004

What Stage Are They In?



Stages of HIE Development

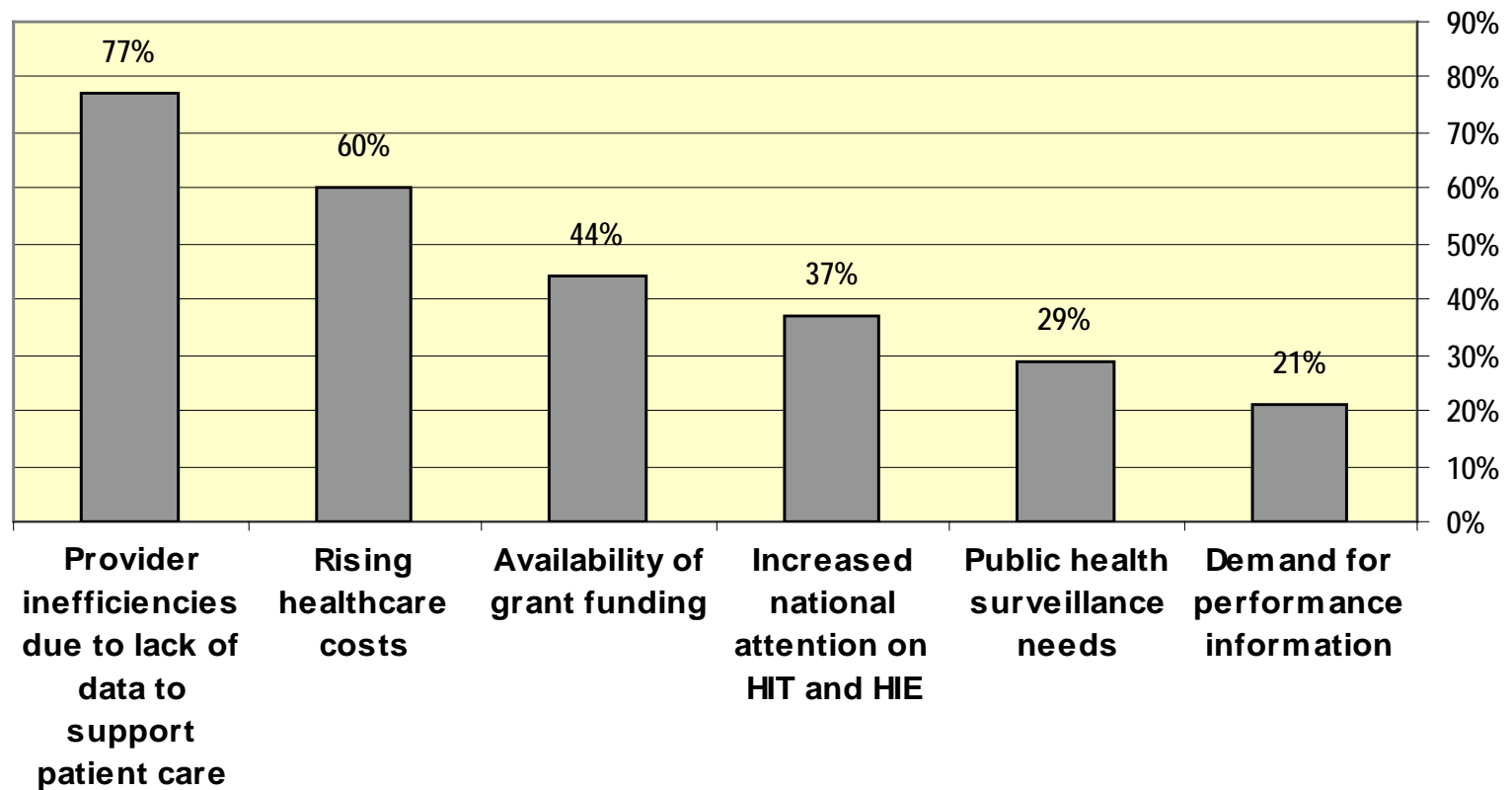


* Second Annual Survey of State, Regional and Community-Based Health Information Exchange Initiatives and Organizations

HIE Key Drivers



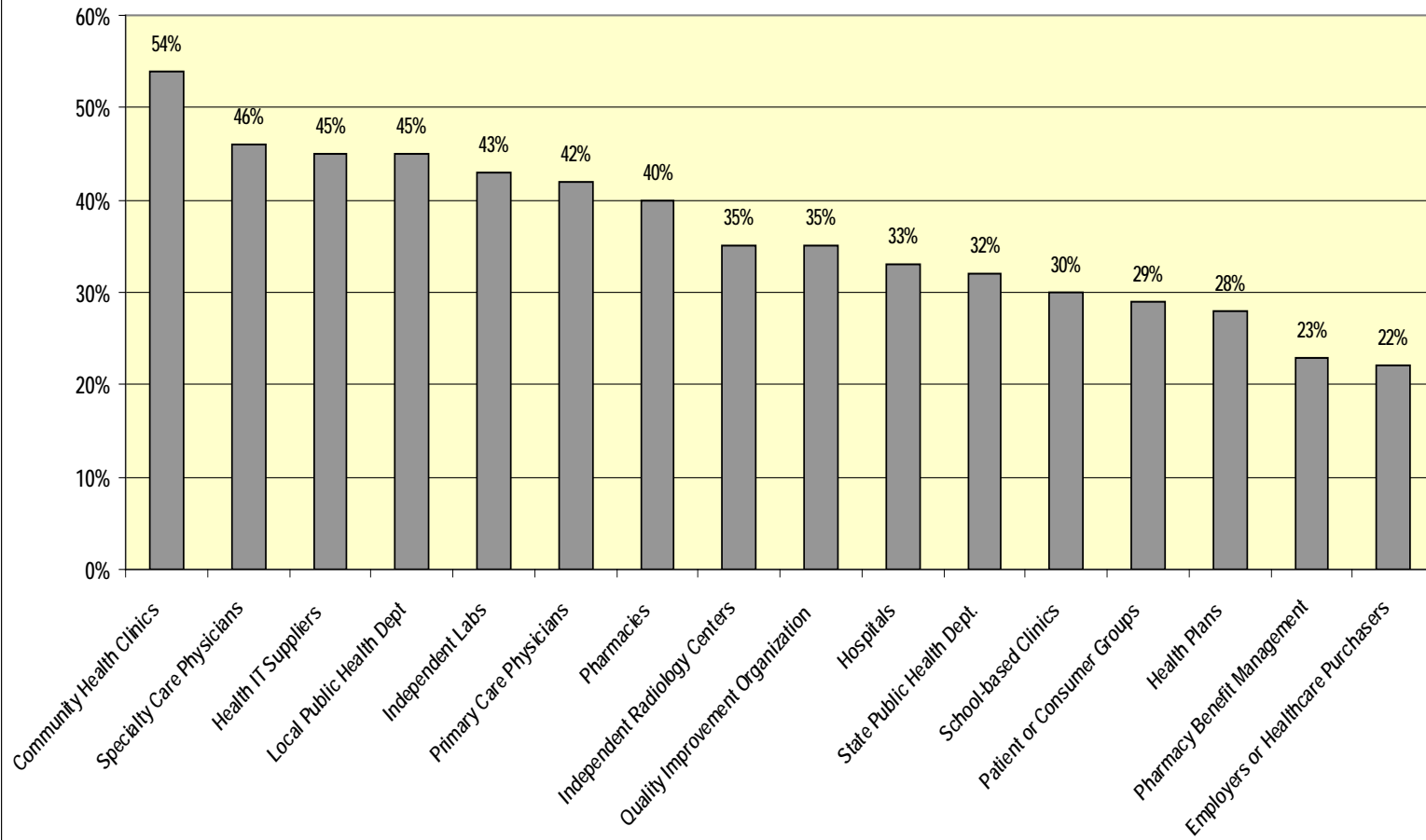
Significant Drivers for Health Information Exchange



Who's Involved?



Stakeholder Involvement in HIE Efforts: All Respondents



Key Findings from Survey: What are They Doing?



- Primary focus continues to be on supporting care delivery
 - Clinical documentation
 - Reminders
 - Results delivery

Key Findings from Survey: What are They Doing?



- Advancements in functionality to support improvements in quality and safety are evident. In addition to traditional uses to support care delivery, a number are now expanding functionality
 - 32% currently providing disease or chronic care management services (with additional 21% expecting to within six months)
 - 27% are currently supporting quality performance reporting efforts (with additional 18% expected within six months)

Most Difficult Challenges



1. Securing upfront funding- 91% of all respondents cited “securing upfront funding” as either a very difficult or moderately difficult challenge.
2. Developing a sustainable business model- 84% of all respondents cited “developing a sustainable business model” as a very difficult or moderately difficult challenge.

Most Difficult Challenges



3. Engaging health plans- 74% of respondents perceived the engagement of health plans as a very difficult or moderately difficult challenge.
4. Accurately linking patient data- 80% of respondents indicated that accurately linking patient data was a very or moderately difficult challenge.

What are Folks Doing?



- Building public-private leadership at the state level: public-private sector steering group with a set of working groups focused on specific issues
- Assessing their environment and understanding how regional initiatives fit into a state's larger picture
- Getting a good handle on the needs of their state or region
- Understanding what's already happening....
- Making decisions about what to do first...assessing cost....and value
- Developing an incremental roadmap that gets to their long-range vision—mobilization of information to support care delivery – focusing on high value items that leverage current initiatives first

Key Take-aways



- Health information technology is here and **interoperability** or **health information exchange** is the name of the game
- Rapid changes in policy at the national, state and local levels
- Every stakeholder group is trying to figure out how this fits within their strategy
- National standards are emerging to support interoperability- stay in tune with them...build them in as they get defined

Key Take-aways



- Engaging your purchasers and health plans is critical...without them you don't have a sustainable business model
- Remember that most of healthcare is delivered by small physician practices...engage them, and engage them early

One More Thing...



- Most important thing is to **stay focused** ...build your incremental roadmap based on value.... **at the end of the day, value is the only thing that matters**



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